

CORNELL UNIVERSITY
Office of the Provost

- Budget Priorities
- How we got here
- Precautionary Actions and Assumptions
- Current Forecast
- Critical Decisions

Budgetary Priorities

- 1. Maintain the health and safety of our community
- Preserve the educational quality of our programs and our leading research and scholarship
- 3. Alleviate the financial impact of the budget on our employees
- 4. Continue to invest in our core missions

FY20 SUMMARY

Ended FY20 in good shape

- Deferred capital and planned maintenance expenditures
- Significant cost reductions: travel, supplies, repairs, entertainment
- Strong philanthropy
- Hiring freeze

Despite

- Housing and dining rebates
- Costs of shutdown and COVID testing
- Technology investments

Savings will fund deferred expenditures and buffer multi-year impact of pandemic

FY21 – Cost Reductions Implemented

| Actions Taken in FY21 Budget | \$ Value (millions) | | |
|--|------------------------|--|--|
| Suspend Retirement Contributions / Salary Reductions | \$43 | | |
| Capital Spending Reductions | \$35 | | |
| No Salary Increase | \$25 | | |
| Reductions in Common Support Functions | \$25 | | |
| Hiring Pause | \$20 | | |
| Travel Pause / Discretionary Spending Reductions | \$20 | | |
| Increase Endowment Payout | \$12 | | |
| Other Reductions / Use of Reserves | \$10 | | |
| Shift Philanthropy to Current Use | \$15 | | |
| Total Actions | \$205 | | |

Budget Assumptions

- 95% UG/ 70% Grad Enrollment
- 14% Annual Unemployment (for Financial Aid purposes)
- \$20M COVID-19 Expenses
- 10% NYS Allocation Reduction

FY21 Forecast vs Projections

| | \$ in millions |
|---|------------------|
| Tuition & Fees Undergraduate – actual 98% vs plan at 95% of target Masters Degree – near target vs. plan at 80% of target | \$20.0 \$15.0 |
| State Appropriations – assuming 20% decline vs. plan of 10% | \$14.0 |
| Educational Activities & Other – significant variability, but current overall trend indicates slight improvement | \$10.0 |
| Personnel Costs – salary and benefit costs trending slightly higher | \$18.0 |
| Financial Aid – unemployment and resulting impact on Cornell student families significantly less than projected | \$71.0 |
| General Expense & Services – projecting higher costs due to additional COVID expenses such as securing quarantine space | \$15.0 |
| Use of Fund Balances – improvement in financial results expected to eliminate need to use reserves; impact may vary by unit | \$45.0 |

Ithaca & Cornell Tech - FY21 Forecast

| \$ in millions | 2021 Prelim. Budget | | | | Change | | |
|--|------------------------|----------------------------|-------|----------------------------|----------------|------------------|--------------------------------|
| OPERATING REVENUES | | III. Dauge t | Carre | <u> </u> | | Chang | <u>-</u> |
| Tuition & Fees | \$ | 1,147 | \$ | 1,182 | \$ | 35 | 2.9% |
| Investment Distributions | , | 277 | • | 277 | , | | 0.0% |
| Gifts | | 173 | | 173 | | | 0.0% |
| Sponsored (Direct & Indirect) | | 425 | | 432 | \$ | 7 | 1.7% |
| Federal & State Appropriations | | 139 | | 125 | \$ | (14) | -11.2% |
| Housing, Dining & Other Auxiliaries | | 105 | | 105 | | ` , | 0.0% |
| Educational Activities & Other Sources | | 292 | | 302 | \$ | 10 | 3.2% |
| TOTAL OPERATING REVENUES | \$ | 2,558 | \$ | 2,596 | \$ | 38 | 1.5% |
| OPERATING EXPENDITURES Personnel Costs Financial Aid General Expense & Services Maintenance & Facilities | \$ | 1,354 552 471 132 | \$ | 1,372 481 486 132 | \$ \$ \$ | 18 (71) 15 | 1.3% -14.7% 3.2% 0.0% |
| Debt Service | | 53 | | 53 | | | 0.0% |
| TOTAL OPERATING EXPENDITURES | \$ | 2,562 | \$ | 2,525 | \$ | (37) | -1.5% |
| NET BEFORE TRANSFERS | \$ | (4) | \$ | 71 | \$ | 75 | 105.7% |
| Transfers (To)/From-Other than Plant Transfers (To)From-Plant Funds Use of Fund Balance | \$ | 2 (43) 45 | \$ | 1 (43) 0 | \$ | (1) (45) | |
| NET FROM OPERATIONS | \$ | 0 | \$ | 29 | \$ | 29 | |

Important Budget Considerations

- Budget projections are premised on a continued hiring freeze!
- Budget impacts will vary significantly by unit
 - Based on mix of resources e.g. state appropriations, tuition
 - Capacity to constrain spending on hiring and non-personnel activities
 - Savings from SIP, CURP, salary reductions
- Capacity of central resources to offset
 - Cost savings in central administration SIP, CURP reduction, hiring freeze,
 spending constraints
 - Ongoing budget reductions assigned to specific units
 - Redistribution of prior-year savings

Bottom Line

- Better off than we thought at this point
- Result of tremendous collaborative effort of faculty and staff
- Need to retain focus on fiscal discipline
- Differential affects by College; Center will try to smooth impact
- CURP and Salary Reductions were initiated in order to ensure that we could make the investments necessary to protect our community and pursue our missions
- ➤ Given the positive financial outlook, our first priority will be to restore the CURP and Salary reductions
- Decision not made by the President yet, but announcement likely next week

Discussion